

# 2026 General Managers Meeting Agenda

Embassy Suites Golf Resort & Spa Charlotte/Concord

## Sunday, March 15, 2026

### 1:00-6:00- Registration

Location: Registration South

### 1:00-3:00 pm- NC Association of ABC Boards- Board of Directors Meeting

Location: Fairway

### 2:30-3:00 pm- Load Buses for Seven Jars Distillery Tour

Location: Front Entrance to Conference Center

### 3:00-5:00 pm- Seven Jars Distillery Visit and Tasting

### 6:00- 8:00 pm- Hospitality Reception *You must have a name badge to attend the Reception*

Location: Conference Center Prefunction Area

## Monday, March 16, 2026

### 7:00 am-4:00 pm- Registration

Location: Registration South

### 8:00-8:15 am- Welcome: Ashley Tillery, NC Association of ABC Boards President

Location: Concord A, B, C, D & E

### 8:15-9:00 am- NC ABC Commission Update- Hank Bauer, Greg Stallings & Stacey Grier

Location: Concord A, B, C, D & E

### 9:00-9:45 am- GM Panel- Inventory Best Practices- Greg Stallings, Nancy Gooch & Brian Peter

Location: Concord A, B, C, D & E

### 10:00 am-12:00 pm- NC Spirits Association Meeting- Walter Jordan- *Members Only*

Location: Carolina

### 9:45-10:15 am- Delivery Efficiency- Madeline Herring, LB &B Associates

Location: Concord A, B, C, D & E

### 10:15-10:30 am- Break

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## **10:30-11:00 am- HPB Insurance-**

Location: Concord A, B, C, D & E

## **11:00-11:30 am-ACH Presentation- Julie Balckburn, Granville County ABC Board**

Location: Concord A, B, C, D & E

**11:30 am-12:30 pm- Lunch Provided- *Healthy Buffet includes Fresh Greens with Assorted Toppings & Dressings, Artichoke and Tomato Salad with Herb Vinaigrette, Pickled Sliced Beet and Carrot Salad, Roasted Chicken Breast with Herb Au Jus, Seared Salmon with Lemon Caper Sauce, Rice Pilaf & Seasonal Vegetables***

Location: Concord A, B, C, D & E

## **12:30-1:15 pm- Budget Workshop- Quinn Wollard, NC ABC Commission**

Location: Concord A, B, C, D & E

## **1:15-1:45 pm- Oaklore Distilling Co.- Jack Shute, Oaklore Distilling Co.**

Location: Concord A, B, C, D & E

## **1:45-2:30 pm-Soju**

Location: Concord A, B, C, D & E

## **2:30-3:00 pm- Tradeshow in Prefunction *You must have a name badge to attend the Tradeshow***

## **3:00-5:00 pm- Tradeshow *You must have a name badge to attend the Tradeshow***

Location: Concord F, G, H, I & J

**6:00-8:00 pm- Dinner (Ticketed)- *Tuscan Dinner includes Tuscan Vegetable Pasta Salad, Caesar Salad, Roasted Corn, Peppers and Red Onion Salad, Vegetarian Minestrone Soup, Chicken Cacciatore, Seared Salmon With Meyer Lemon Basil Relish, Wild Mushroom Risotto with Parmigiano Cheese Tomato Relish, Italian Vegetable Medley & Chefs Assortment of Cakes & Pies* *You must have a name badge to attend the Dinner***

Location: Concord A, B, C, D & E

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**Tuesday, March 17, 2026**

**7:00 am- 4:00 pm- Registration Desk Open for Assistance**

Location: Registration South

**8:00-8:30 pm- General Session- Legislative Update- Jon Carr, Jordan Price Law Offices & Jason Joyner, Joyner Government Affairs**

Location: Concord A, B, C, D & E

**8:30-9:00 am- Do's and Don'ts for ABC Board Property- Renee Metz, NC ABC Commission**

Location: Concord A, B, C, D & E

**9:00-9:30 am- Social Media Regulations- Renee Metz, NC ABC Commission**

Location: Concord A, B, C, D & E

**9:30-10:00 am- Finding and Keeping Employees- Nakyhia Darby, Mecklenburg County ABC Board**

Location: Concord A, B, C, D & E

**10:00-10:15 am- Break**

**10:15-10:45 am- Breakout- POS/IT Providers- Steve Gaskins Consulting**

Location: Fairway

**10:15-10:45 am- Breakout- POS/IT Providers- Dalcom**

Location: Carolina

**10:15-10:45 am- Breakout- POS/IT Providers- Carolina Data**

Location: Kannapolis

**10:45-11:30 am- GM Breakout- Single Store Boards- Nancy Gooch, Artie Shaw & Jeff Sullivan**

Location: Carolina

**10:45-11:30 am- GM Breakout- Multiple Store Boards- Brantley Uzzell, Bryan Hicks & Lou Sordel**

Location: Kannapolis

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**11:30 am-12:30 pm- Lunch Provided- *Southern Feast Buffet includes Fresh Greens with Assorted Toppings & Dressings, Old Fashioned Slaw, Potato Salad, Southern Fried Chicken, Slowed Roasted Hand Pulled Pork with Spicy BBQ Sauce, Braised Collard Greens, Baked Macaroni & Cheese, Mashed Potatoes, Cornbread Muffins & Buttermilk Biscuits***

Location: Concord A, B, C, D & E

**12:30-1:00 pm- North Carolina Capital Management Trust-**

Location: Concord A, B, C, D & E

**1:00-1:30 pm-DMJPS- Back to Basics Accounting Guidance- Jennifer Billstrom, CPA, DMJPS LLC**

Location: Concord A, B, C, D & E

**1:30-2:00 pm- Erstwhile Mezcal- Juna Ji, Erstwhile Mezcal**

Location: Concord A, B, C, D & E

**2:00-2:30 pm- Seven Jars Distillery- Ava Thompson, Ava Gardner Trust**

Location: Concord A, B, C, D & E

**2:30-3:00 pm- Prefunction Tradeshow- *You must have a name badge to attend the Tradeshow***

**3:00-5:30 pm- Tradeshow- *You must have a name badge to attend the Tradeshow***

Location: Concord F, G, H, I & J

**6:00-10:00 pm- Dinner with DJ/Karaoke (Ticketed)- Savory Dinner includes Tomato and Cucumber Salad with Red Onion Vinaigrette, Spinach Salad with Roasted Mushrooms, Tomatoes, Gorgonzola Cheese, Dressed with Herb Vinaigrette, Wild Rice Salad, Grilled Chicken, Spinach, Tomatoes and Goat Cheese Cream Sauce, Sliced Beef Medallions with Balsamic Glazed Onions, Shrimp Scampi in a White Wine Butter Sauce, Red Bliss Garlic Mashed Potatoes, Steamed Asparagus and Baby Carrots, Chef's Assortment of Cakes & Pies**  
*You must have a name badge to attend the Dinner*

Location: Concord A, B, C, D & E

\*Agenda is subject to change without notice